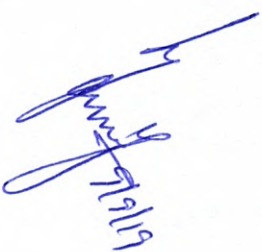


MADHYA PRADESH TOURISM BOARD

ADDENDUM NO. 1 TO THE REQUEST FOR PROPOSAL (RFP) FOR

**Development, Operation, Maintenance and Management of tent city and
organizing "Jal Mahotsav" at Hanuwantiya, District Khandwa**


7/11/19

**ADDENDUM NO. 1 TO THE
REQUEST FOR PROPOSAL (RFP)
FOR**

**Development, Operation, Maintenance and Management of tent city and organizing Jal Mahotsav
at Hanuwantiya, District Khandwa
Tender Reference No. 3459, Tender ID No. – 2019_MPTB_43710, Bhopal, Dated: 06/08/2019**

THE FOLLOWING ARE THE MODIFICATIONS TO THE REQUEST FOR PROPOSAL

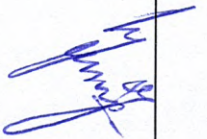
THE DELETIONS FROM THE EARLIER TEXT OF THE REQUEST FOR PROPOSALS ARE INDICATED AS STRIKETHROUGHS AND THE ADDITIONS ARE UNDERLINED.

Sl. No.	Clause No.	Provision of the Request for Proposals
(i)	Eligibility criteria Point No -19 (i) Page 21	The company must be exclusively a camping company or sports adventure company having a separate camping or a tent city division or <u>Conceptualizing, Designing, Execution, Operation and maintenance of temporary structure related work</u> with a minimum of 7 years of experience.
(ii)	Eligibility criteria Point No -19(ii) Page 21	The minimum average annual turnover for last 3 years (2016-17, 2017-18, 2018-2019) of the camping company with regard to tent city operations should be Rs. 50.00 Lakhs (Rs. Fifty Lakhs) <u>1.00 crore (One crore)</u> per annum. The turnover of camping company or the division (inclusion of details of turnover of advertising and printing or any other activity being done by the company shall not be accepted) should be reflected in balance sheet/billing details certified by the chartered accountant. In case this turnover is not reflected separately in the balance certificate in respect of the turnover of the camping or tent city division by the chartered accountant of the company should be enclosed. In case year 2018-19, if the audited balance is not available provisional certificate from CA is required.



(iii)	Eligibility criteria Point No -19(iv) Page 21	Experience of running a minimum total of 50 tents tent city or similar temporary/prefabricated structures for a minimum continuous period of 30 days per year for a minimum period of 2 years in the last 5 years . Experience will be considered as on March, 2019.
(iv)	In stage 2 of Bid Evolution Page 28	"In Stage 2 of Bid Evaluation, only those Technical Bids which are found to be responsive to the requirements of the tender as specified would be opened for the evaluation of their Technical Bids for the bidding process. Provided, the bidder fulfils the criteria, their technical assessment will be done. After detailed evaluation of above details, as per marking system, MPTB shall shortlist the bidder securing 50 65 or more marks . Such bidder shall be called "Technically Eligible Bidder" and top three technically eligible bidders shall be selected for financial bidding process . Technical Evaluation Criteria are given in the following table:
	In stage 2 of Bid Evolution Page 28	Average annual turnover from camping or tent city operation in last three years: 50 lakhs: 1.00 crore- 5 marks, For Above Rs.50.00 lakhs 1.00 crore, 1marks for every Rs. 10.00 lakhs maximum up to 10 marks
(v)	Schedule of Process Point No- 17, Page No-20	Document download/sale end date 09/09/2019, 17/09/2019
(vi)	4.20 other terms & conditions (Miscellaneous) Page No-17	<u>Tourist arrival annual data statement ((Domestic and foreigner both) will have to be submitted to MPTB by Licensee at the end of every year.</u>
(vii)	4.20 other terms & conditions (Miscellaneous) Page No 17	<u>Bidder shall submit documentary evidences of registration with Employee Provident Fund (EPF) and Employee State Insurance Corporation (ESIC). Bidder Shall have valid labor license from concerned State Government Authority</u>
(viii)	Annexure VI. Declaration Regarding Clean Track Record Page no -38	<u>The bidder shall not be blacklisted or should not have faced/caused/involved in any accident related fire and safety in the past events. This point should be included</u>

(ix)	<u>It is mandatory for the licensee to implement all the marketing strategies shown in presentation also Marketing team of Licensee will hold quarterly meeting with MPTB/MPSTDC officials to discuss business development plan & implementation of the same.</u>
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REQUEST FOR PROPOSAL

FOR

Selection of an agency for Development, Maintenance & Management of Tent City and organizing Jal Mahotsav at Hanuwantiya Khandwa"

Date- 27th September 2019

Pre-Bid Queries and Answers

S.No.	RFP Reference and Provision	Tender Clause	Query / Suggestion	Authority Response
1	Clause No-28 Submission & Marking of Bid-	The Technical Bid is to be uploaded to be submitted online only through the website. www.mptenders.gov.in .	How do we have to submit technical bid document? Do we need to submit the hard copy of the Technical bid.	Technical bid will be submitted online only. No Hard Copy Required
2	Clause NO-4.9 Page No-15 head- Operation and Maintenance of Tent city	Licensee will have to make tent city operational at least for a period of four months (120 days) with effect of 1st September to 28th February. if Licensee fails to do so then the authority shall issue a notice to the Licensee and if the Licensee fails to resume operations even after one week on receipt of the notice, the licensor shall re-enter into the premises and take possession without further notice.	For how many days can the bidder run the tent city in a year	Licensee can run the tent city throughout the year but Licensee has to keep tent city operational for minimum period of 120 days (Four Month) From 01 September to 28 th February.
3	Clause No. NA	NO such clause mentioned	Can we get the data of number of people Visited Jal Mahotsav in last three years?	Attached

Handwritten signature and date 27/9/19

S.NO	RFP Reference and Provision	Tender Clause	Query / Suggestion	Authority Response
4	Clause No 4.12 page no 16	The Licensee shall arrange & make payments of electricity and water bills at the Property. MPTB shall ensure that Light and Water connections are active (are in working conditions) and all outstanding dues, before handing over the tent city will be paid by MPTB.	MPTB will charge for water and electricity bills from the successful bidder. What would be those charges? Will there be any fixed charges? Please clarify that if the successful bidder wants to run the tent city for specific period in year, then how will these charges be calculated?	The Licensee will pay electricity bill to electricity Deptt. As per the consumption of electricity per month. This is like running any other Hotel & resort
5	Clause No. 7 page no 17	All taxes fees, statutory dues relating to the property including but not limited to, Panchayat/Municipality and any other tax shall be borne by the Licensee.	Are there any charges related to municipal taxes?	Normal annual taxes levied by the Gram Panchayat applicable
6	Clause No. NA	NO such clause mentioned	How much extra power supply (above mention in the tender) can MPTB provide?	MPTB will not provide any extra power supply. If need Licensee has to obtain from electricity Deptt.
7	Clause No. NA	NO such clause mentioned	Will there be any hotel or resort (private sector) coming up in nearby areas.	Not Yet Planned
8	Clause No. NA	NO such clause mentioned	Will MPTB allow any other private player to set up tent city in nearby location?	NO, MPTB has only this site for tent city at Hanuwantiya

[Handwritten signature]
11/11/19

S.No	RFP Reference and Provision	Tender Clause	Query / Suggestion	Authority Response
09	Clause no -39.1 Selection of Bidder-	Bidder whose Bid is adjudged as responsive and who quotes the Highest Premium to be paid to the Authority or who has sought Minimum Grant and in case there is no licensee offering Premium, shall ordinarily be declared as the "Selected Licensee/Bidder".	Quality & cost-based selection (QCBS)	NO, this tender will go to Highest Premium paying bidder or lowest VGF asking bidder.
10	Clause no -19 (i) Eligibility of Bidders (Page No-21)	The company must be exclusively a camping company or sports adventure company having a separate camping or a tent city division with a minimum of 7 years of experience.	The bidder should have a minimum experience of seven years in conceptualizing, designing, execution, operation and maintenance of temporary structure related work	Accepted by the authority
11	Clause no -19 (ii) Eligibility of Bidders (Page No-21)	The minimum average annual turnover for last 3 years (2016-17, 2017-18, 2018-2019) of the camping company with regard to tent city operations should be Rs. 50.00 lakhs (Rs. Fifty Lakhs) per annum.	The minimum average annual turnover for last 3 years (2016-17, 2017-18, 2018-2019) of the camping company with regard to tent city operations should be Rs. 05. crore (Rs. Five crore) per annum.	Revised Minimum annual turn over Rs 1.00 Cr
12	Clause no -19 (iii) Eligibility of Bidders (Page No-21)	The minimum net worth as on 31/03/2019 of the company should be Rs. 50.00 Lakhs (Rs. Fifty Lakhs).	The minimum net worth as on 31/03/2019 of the company should be Rs. 2.5 crore (Rs. Two crore, fifty Lakhs only).	NO Change
13	Clause no -19 (iv) Eligibility of Bidders (Page No-21)	Experience of running a minimum total of 50 tents tent city for a minimum continuous period of 30 days per year for a minimum period of 2 years in the last 5 years. Experience will be considered as on March, 2019.	Experience of running a minimum total of 50 tents or similar temporary/ prefabricated structures for a minimum continuous period of 30 days per year for a minimum period of 2 years in the last 5 years. Experience will be considered as on March, 2019.	Accepted by the authority

[Handwritten signature]
7/9/19

S.No	RFP Reference and Provision	Tender Clause	Query / Suggestion	Authority Response
14	Clause No. NA	NO such clause mentioned	Bidder shall submit documentary evidences of registration with Employee Provident Fund (EPF) and Employee State Insurance Corporation (ESIC). Bidder Shall have valid labor license from concerned State Government Authority	Accepted by the authority
15	Annexure VI. Declaration Regarding Clean Track Record Page no -38	We are not involved in any litigation that may have an impact of affecting or compromising the delivery of services as required under this assignment. We are not blacklisted by any Central/State Government/Public Sector Undertaking in India.	The bidder shall not be blacklisted or should not have faced/caused/involved in any accident related fire and safety in the past events. This point should be included	Accepted by the authority 9/11/19

DETAILS OF GUEST ARRIVALS IN HANUWATIA UNIT

YEAR	2015-16	2016-17	2017-18
NUMBER OF TOURIST ARRIVALS AS PER GATE ENTRY TICKET	40,130	263,901	176,028

YEAR	2018-19	2019-20
NUMBER OF TOURIST ARRIVALS AS PER GATE ENTRY TICKET	103,023	29,480 UP TO 24 AUGST-2019

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09/09/19